

# Unit 3 Higher Test

## Listening

1 [1.05] Listen to the conversation. Answer the questions. Write complete sentences. (10 marks)

- 1 What is the girl returning?  
\_\_\_\_\_
- 2 Where did the girl buy the item of clothing?  
\_\_\_\_\_
- 3 What's wrong with the colour of the item of clothing?  
\_\_\_\_\_
- 4 Where does the girl think her receipt is?  
\_\_\_\_\_
- 5 What does the shop assistant offer the girl?  
\_\_\_\_\_

## Vocabulary

2 Choose the correction option. (10 marks)

- 1 She owns three \_\_\_\_\_.  
**a** consumers **b** marketing **c** companies  
**d** advertisements
- 2 That white T-shirt is £30! I'm not going to buy it. It's much too expensive. It's a \_\_\_\_\_.  
**a** bargain **b** rip-off **c** product **d** brand
- 3 Most customers want good \_\_\_\_ for the money they pay for an item or a service.  
**a** value **b** worth **c** business  
**d** advertisement
- 4 His \_\_\_\_ provides good customer service.  
**a** changing room **b** bar codes **c** business  
**d** advertisements
- 5 There are many \_\_\_\_ at this time of year.  
**a** checkouts **b** bar codes **c** changing rooms  
**d** special offers
- 6 Are they \_\_\_\_ for a holiday?  
**a** costing **b** promoting **c** saving **d** spending

- 7 We don't have enough money to buy a house, so we're \_\_\_\_.  
**a** marketing **b** renting **c** returning  
**d** exchanging
- 8 Many companies use fashion bloggers to \_\_\_\_ their brands.  
**a** fit **b** cost **c** afford **d** promote
- 9 This is an expensive shop. All the \_\_\_\_ in here cost a lot of money.  
**a** marketing **b** consumers **c** products  
**d** producers
- 10 Can I \_\_\_\_ these shoes, please?  
**a** exchange **b** fit **c** cost **d** afford

3 Read the definitions. Write one or two words. (5 marks)

- 1 a woman or a man who serves customers in a shop \_\_\_\_\_
- 2 the amount of money a shop asks you to pay for an item \_\_\_\_\_
- 3 to use money to buy things \_\_\_\_\_
- 4 to take letters, parcels, etc. to people's houses or work \_\_\_\_\_
- 5 a thing that people want because they want people to admire them \_\_\_\_\_

## Language focus

4 Complete the text using *the* or *a* – if no word is missing. (10 marks)

My parents and I went to <sup>1</sup>\_\_\_\_\_ London on holiday for a weekend in <sup>2</sup>\_\_\_\_\_ 2016. We visited <sup>3</sup>\_\_\_\_\_ Buckingham Palace and <sup>4</sup>\_\_\_\_\_ Houses of Parliament. We went on a boat on <sup>5</sup>\_\_\_\_\_ River Thames. <sup>6</sup>\_\_\_\_\_ boat was quite small and <sup>7</sup>\_\_\_\_\_ river was busy so I felt quite afraid. I felt better when we went shopping in Oxford Street! My dad bought me a watch. <sup>8</sup>\_\_\_\_\_ watch was quite expensive, but it was a present for my birthday. I had such a great time that I am considering going to <sup>9</sup>\_\_\_\_\_ university in <sup>10</sup>\_\_\_\_\_ UK in two years' time.

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**5 Complete the sentences and questions with the present simple, present continuous or future continuous forms of the verbs in brackets.**  
(5 marks)

- This time next year I \_\_\_\_\_ my own home. (rent)
- The shop \_\_\_\_\_ at eight o'clock every morning. (open)
- What \_\_\_\_\_ in five years' time? (he / do)
- What time \_\_\_\_\_ your friends tonight? (you / meet)
- I can't come to your house this afternoon. \_\_\_\_\_ the dentist at 3.30 p.m. (I / see)

**6 Complete the sentences with the verbs in the box and the correct form of *will* or *be going to*. There are two verbs that you do not need. (10 marks)**

play be like wear help light spend

- Give the matches to me. I \_\_\_\_\_ the fire.
- She \_\_\_\_\_ her first tennis match in an hour.
- I'm sure you \_\_\_\_\_ the food at the restaurant. It's great!
- \_\_\_\_\_ you \_\_\_\_\_ those shoes today?
- In the future, how \_\_\_\_\_ we \_\_\_\_\_ our money differently?

## Reading

### A simpler life – by Mark Watson

Last year, I remember feeling unhappy on Black Friday. That's the day in November when retailers try to make us spend as much money as possible. Months before Black Friday, I began receiving loads of emails and brochures with advertisements for products and services. When I didn't buy them, they started sending me special offers. Worried that I would miss such great bargains, I bought the products even if I didn't want or need them. As my bank balance got lower and my email box fuller, I realized I was miserable and in danger of having no money left.

That was when I decided to make a change and to only buy things that I actually needed. I quickly realized that I only needed to spend money on food and transport – the basics! I began to see that I didn't really use a lot of what I already had. Not only was my wardrobe full of clothes and shoes from famous brands, still with the labels on, but my shelves were full of must-have gadgets I had never used. I returned all the items that I had receipts for and gave away what I didn't really need.

I couldn't believe how much larger my bedroom looked! So much so, I'm going to move to my brother's smaller room. He needs the space because he has more stuff. With all the money I have saved, I can afford to go on holiday. That's much more fun! I can even start to save for driving lessons. The best thing is that the retailers and their marketing companies no longer have power over me. I decide what I need to buy now!

**7 Read Mark's blog post and answer the questions. Write complete sentences. (10 marks)**

- What did Mark receive before Black Friday?

\_\_\_\_\_

- What did the retailers send him when he didn't buy anything?

\_\_\_\_\_

- What did he decide to do to save money?

\_\_\_\_\_

- What is he going to spend money on now?

\_\_\_\_\_

- Why is Mark's brother moving into Mark's room?

\_\_\_\_\_



# Unit 3 Higher Test

## Communication

### 8 Complete the presentation. (5 marks)

"Today, I'd like to talk to you <sup>1</sup> \_\_\_\_\_ the SuperWord e-reader. Let me <sup>2</sup> \_\_\_\_\_ by showing you the screen. It's big and easy to read. Another <sup>3</sup> \_\_\_\_\_ of this e-reader is that it's very tough. If you drop it, it won't break. And it's <sup>4</sup> \_\_\_\_\_ mentioning that this e-reader isn't very expensive. I think you'll <sup>5</sup> \_\_\_\_\_ that the SuperWord e-reader is a great product!"

## Writing

### 9 Write a product recommendation / review. Use the plan below. Write 100–120 words. (10 marks)

**Paragraph 1:** Introduce the product; say who might like it.

**Paragraph 2:** Describe the advantages and disadvantages.

**Paragraph 3:** Say why you think the product will be successful.

Total marks:

Listening \_\_\_\_\_ / 10   Vocabulary \_\_\_\_\_ / 15  
Language focus \_\_\_\_\_ / 25   Reading \_\_\_\_\_ / 10  
Communication \_\_\_\_\_ / 5   Writing \_\_\_\_\_ / 10  
TOTAL \_\_\_\_\_ / 75